

Topcon's GPS... the most cost effective solution



TOPCON
AT WORK

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"For us, Topcon's GPS is the most cost-effective solution", says Marco Muia, director of Oaktree Environmental. The company recently purchased Topcon's HiPer Green Label to help in their specialized work. "We offer the environmental industry an accurate survey of their sites. This includes helping the clients in either getting a renewal on their license or help in getting a license for a new recycling site." The Cheshire based company of 8 employees has been successfully promoting their specialized services to the waste industry for the last 10 years.

"Through the years we have always looked at new technologies to help in our work", Marco Muia continues. "In the beginning we used to hire surveyors, but after a while we decided that it would be easier to do the smaller surveys ourselves."

Speeding up the work

"When a customer calls us, we usually have to respond quickly. By no longer outsourcing the surveying, but doing it ourselves, we can respond to their questions immediately." Richard Sims, one of the consultants of Oaktree, has been using Topcon's GPS for some time now. "We no longer need to hire a surveyor and fit the work into his schedule, but can do it ourselves. We have the best insight into our workload and can decide quickly. Now we can do the work in the most cost efficient way."

Affordable option

Marco Muia continues: "We chose Topcon because the HiPer Green Label was the most affordable for us. Every instrument we buy has to pay for itself and with the GPS we can expect it to pay for itself in a couple of years. But also it is easy to use and the GPS gives me the right data." Richard Sims agrees: "We are not surveyors, so we needed an instrument we all can work with. Topcon's GPS is based on a Windows environment and that makes it easily recognizable for everybody. We have not spent too much money and it does what we want."

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